

## PROMOTIONS

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### TRANSFER FROM/TO EL CALAFATE

explora offers complimentary transportation between explora Patagonia and El Calafate. The drive covers 374 km (232 miles) and takes 4h30 to 5 hours.

For reservations: No restriction.

For stays: Between November 15th 2016 and March 15th, 2017.

Conditions:

- Subject to calendar: There are fixed dates for the transfer services.
  - Transfer from and to El Calafate will not pick up and drop off from airports.
  - Contemplate Schedule's restriction: Pick-up from El Calafate at 06:30 hrs. Drop-off will depart at 10:00 hrs from explora Patagonia. (Subject to changes).
  - For any other dates required, an additional cost per person applies.
  - Limited availability
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### SOLO TRAVELER

Between March 1st and November 15th 2017 (check-out) at Chilean destinations and between September 1st 2016 and May 30th 2017 (check-out)\* at explora Valle Sagrado, Solo Travelers will enjoy the same rates as those given to travelers on double occupancy instead of a single rate, which means that Solo Travelers will save between 25% and 35% depending on the destination and the date.

For reservations: No restriction.

For stays: Between March 1st and November 15th 2017 (check-out) at Chilean destinations. Between September 1st 2016 and May 30th 2017 (check-out) at explora Valle Sagrado. \*Also applies between September 1st 2017 and May 30th 2018 at explora Valle Sagrado.

Destinations: Patagonia, Valle Sagrado, Rapa Nui, Atacama.

Conditions:

- Only for new reservations
  - Combine with other promotions: NO
  - Combine with Passport: NO
  - Combine with Explorer Benefit: YES (5%)
  - Not valid for explora Travesías
  - Limited availability
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### HONEYMOON

Between March and November at explora Chilean destinations and between September and May at explora Valle Sagrado, explora offers a special benefit to celebrate honeymoon couples: instead of paying per person a double rate, honeymoon couples will pay only one single rate.

For reservations: No restriction.

For stays: Between March 1st to November 15th, 2017 (check-out) for Chilean explora destinations. Valid for stays between September 1st to May 2017 (check-out)

at explora Valle Sagrado. Also applies between September 1st 2017 and May 30<sup>th</sup> 2018 at explora Valle Sagrado.

Destinations: Patagonia, Atacama, Valle Sagrado, Rapa Nui.

Conditions:

- Marriage certificate is required to prove they were married less than a year ago. Not valid for marriage anniversaries.
- Subject to availability when booking
- Combine with other promotions: NO
- Combine with Passport: NO
- Combine with Explorer Benefit: YES (5%)
- Not valid for explora Travesías
- Limited availability

## EXPLORA ATACAMA REOPENING

For all those who make reservations before March 30, 2017, the first night of stay will be free\*.

For reservations: For new reservations made until March 30, 2017.

For stays: For stays between January 15 and April 30, 2017.

Destinations: explora Atacama

Conditions:

- Valid for new reservations
- Valid for stays until April 30.
- Combine with other promotions: NO
- Combine with Pasaporte: NO
- Combine with the Explorer Benefit: YES (5%).
- Not valid for explora Travesías
- Limited availability

## EXPLORE WITH A COMPANION

People who make reservations in explora Patagonia for stays between March 10 and May 30, 2017, or in explora Valle Sagrado between February 10 and April 30, 2017 can invite a companion with a 40% discount for him/her to live the explora experience in the planet's southernmost site and one of the most incredible regions in Peru.

For reservations: For new reservations made as from November 29<sup>th</sup>.

For stays: Between March 1st to November 15th, 2017 (check-out) for Chilean explora destinations. Valid for stays between September 1st to May 2017 (check-out) at explora Valle Sagrado. Also applies between September 1st 2017 and May 30<sup>th</sup> 2018 at explora Valle Sagrado.

Destinations: Patagonia and Sacred Valley.

Conditions:

- Exclusive for new reservations made as from November 29<sup>th</sup> 2016 to 15 days prior to the end of the benefit in the relevant destination.
- Discount applicable for a partner is on a double room basis.

- Valid for stays between March 10<sup>th</sup> and May 30<sup>th</sup> 2017 at explora Patagonia and between February 10<sup>th</sup> and April 30<sup>th</sup> 2017 at explora Valle Sagrado.
- Reservation shall be for at least 3 nights.
- Discount does not apply to the Machu Picchu exploration.
- Not applicable to family rate.
- Combine with other promotions: NO
- Combine with Passport: NO
- Combine with Explorer Benefit: YES (5%)
- Not valid for explora Travesías.
- Limited availability.

## BENEFITS

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### PROGRAM LIVE IT TO TELL – TRAVEL AGENTS

If you are a travel agent and you want to visit one of our destination, book a 4-night program with a special rate of USD \$280 for agents per night and USD \$335 for guest per night sharing the room. (Normal rates start at USD \$766 per person per night).

For reservations: No restriction for booking dates.

For stays: For 4 night-stays between March 1st and November 15th, 2017 at Chilean destinations and between September 1st 2016 and May 30th 2017 at explora Valle Sagrado. Also applies between September 1st 2017 and May 30th 2018 at explora Valle Sagrado.

Destinations: Patagonia, Atacama, Valle Sagrado, Rapa Nui.

### Conditions:

- Services included: pick up and drop off from and to airport, all meals and bar, all explorations. (Premium wine menu not included).
- For travel professionals only, non commissionable
- It is not mandatory to travel with a companion
- Subject to availability when booking
- Combine with other promotions: NO
- Combine with Passport: NO
- Combine with Explorer Benefit: NO
- Not valid for explora Travesías
- Limited availability

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### EXPLORA PASSPORT

Every time you combine two or more explora hotels in the same trip –Patagonia, Atacama, Rapa Nui– you will receive a special rate and a room upgrade subject to availability. When combining 2

destinations you will receive a 10% discount. When combining 3 destinations you will receive a 15% discount. When combining 4 destinations you will receive a 20% discount.

If you are a former explora traveler, this Passport benefit works in conjunction with the Explorers' Benefit (the first applicable discount will be the explorers' benefit).

For reservations: No restriction for booking dates.

For stays: All year except between December 21st and January 21<sup>st</sup>

Destinations: Patagonia, Rapa Nui, Atacama and Valle Sagrado.

Conditions:

- Not valid between December 21st and January 21<sup>st</sup>
- First and last check-in must be less than 30 days apart
- Not valid for family rates and travelers in extra bed.
- Room upgrades are subject to availability and will be confirmed at the time of checking-in.
- Combine with other promotions: YES
- Combine with explora Passport: NO
- Combine with Explorer's Benefit: YES (5%)
- Valid for Travesías

THE EXPLORER'S BENEFIT (EX CESA)

All former explora travelers that come back to explora will receive a 10% discount on the total value of their booking and a room upgrade subject to availability (benefit also applies to travel companions).

If during the same trip you visit more than one explora destination, this benefit will work in conjunction with our explora passports (the first applicable discount will be The explorers' benefit).

For reservations: No restriction.

For stays: All year.

Destinations: All, Travesías included.

Conditions:

- Between November and March, room upgrade will be confirmed at the time of checking-in. Both upgrades will be subject to availability.
- Between April and October, room upgrade will be confirmed at the time of booking.
- Discount is applied on rack rate
- Combine with others promotions: YES
- Combine with explora Passport: YES
- Combine with travesías: YES